

# City of Puyallup

## March 2021 Financial Summary

### General Fund at a Glance...

#### Budget vs Actual Comparison

	2020 ACT	2021 BUD	2021 EST	VARIANCE
Revenues	49,426,414	49,664,490	50,797,430	1,132,940
Expenditures	49,078,513	49,988,672	49,366,376	622,296
<b>Gain/(Loss)</b>	<b>347,901</b>	<b>(324,182)</b>	<b>1,431,054</b>	<b>1,755,236</b>

Results through March continue a positive trend for 2021. Revenues are projected to come in about \$1.1 million higher than budget and expenditures \$622,000 below budget, creating an overall positive variance from budget of nearly \$1.8 million.

The \$1.8 million difference between the budgeted and actual gain/(loss) amounts is the preliminary estimate of Tier 3 monies that could potentially be available for spending in 2022. Per policy, one-third of these monies are first allocated to General Fund Reserves and the balance is available for one-time expenses.

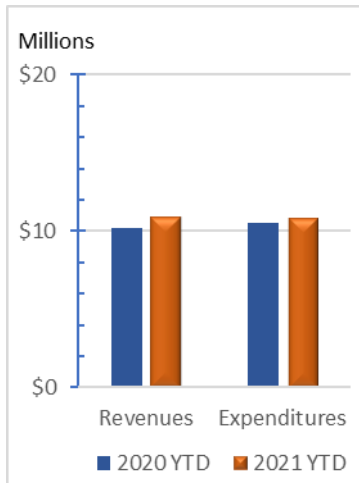
#### General Fund Reserves

	2020 ACT	2021 BUD	2021 EST
Beginning Balance	7,571,337	5,819,238	5,819,238
Ending Balance	7,919,238	5,495,056	7,250,292
less Tier 3	(2,100,000)		(1,170,000)
General Fund Reserves	5,819,238	5,495,056	6,080,292
	11.8%	11.1%	12.0%

2021 year-end reserves are estimated at nearly \$6.1 million, or 12.0% of actual revenues, after setting aside preliminary Tier 3 monies of \$1.2 million for future allocation by Council.

In addition, 2020 Tier 3 monies of \$2.1 million remain available for one-time projects.

Council's target for General Fund reserves is 8-15% of operating revenues.



#### 2020 vs 2021 YTD Comparison

	2020 YTD	2021 YTD	\$ Change	% Change
Revenues (no trfs)	10,203,131	10,919,526	716,395	7.0%
Expenditures (no trfs)	10,523,353	10,862,717	339,364	3.2%
<b>Gain/(Loss)</b>	<b>(320,222)</b>	<b>56,809</b>	<b>377,031</b>	<b>-117.7%</b>

This chart compares 2021 year-to-date results to 2020 revenues and expenditures. Through March, revenues and expenditures exceed last year's amount and are well within expectations.

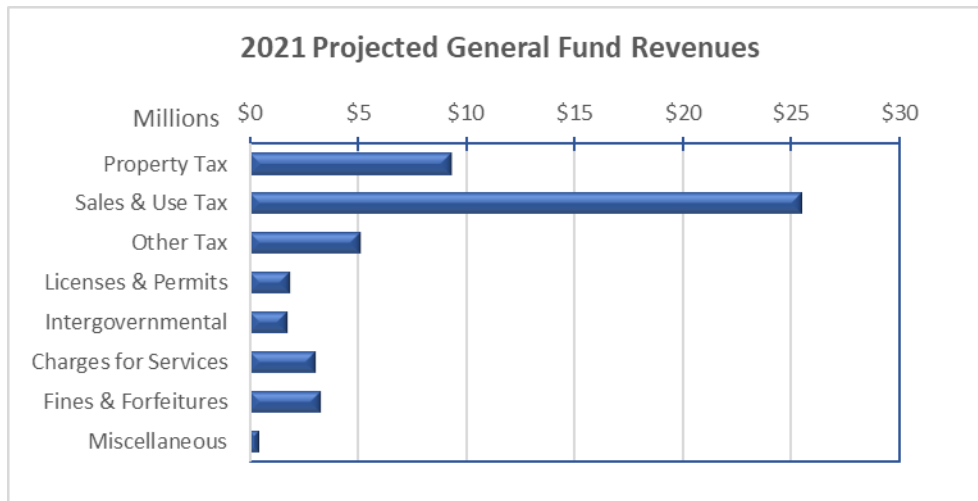
# City of Puyallup

## March 2021 Financial Summary

General Fund Revenues by Type (excluding transfers)					
	2021 BUD	2021 YTD	2021 EST	VARIANCE	
Property Tax	9,370,130	219,265	9,370,130	0	0.0%
Sales & Use Tax	24,495,870	6,578,216	25,487,800	991,930	4.0%
Other Tax	5,207,240	1,194,758	5,195,700	(11,540)	-0.2%
Licenses & Permits	1,888,360	609,223	1,943,600	55,240	2.9%
Intergovernmental	1,766,270	552,782	1,827,500	61,230	3.5%
Charges for Services	3,024,770	865,700	3,101,400	76,630	2.5%
Fines & Forfeitures	3,414,410	765,100	3,344,700	(69,710)	-2.0%
Miscellaneous	477,440	134,482	506,600	29,160	6.1%
<b>Total Revenues</b>	<b>49,644,490</b>	<b>10,919,526</b>	<b>50,777,430</b>	<b>1,132,940</b>	<b>2.3%</b>

Revenues are budgeted conservatively per the budget stability policy, with two exceptions for sales tax and development engineering fees. Through March, all revenues are coming in essentially as expected.

**Sales Tax:** Retail Trade and Professional & Other Services sectors continue to be strong performers in terms of sales tax. Construction is improving and is on track to be consistent with 2019 collections. The Accommodations/Food sector remain the hardest hit by the pandemic guidelines issued by the governor's office, causing those revenues to continue to lag.



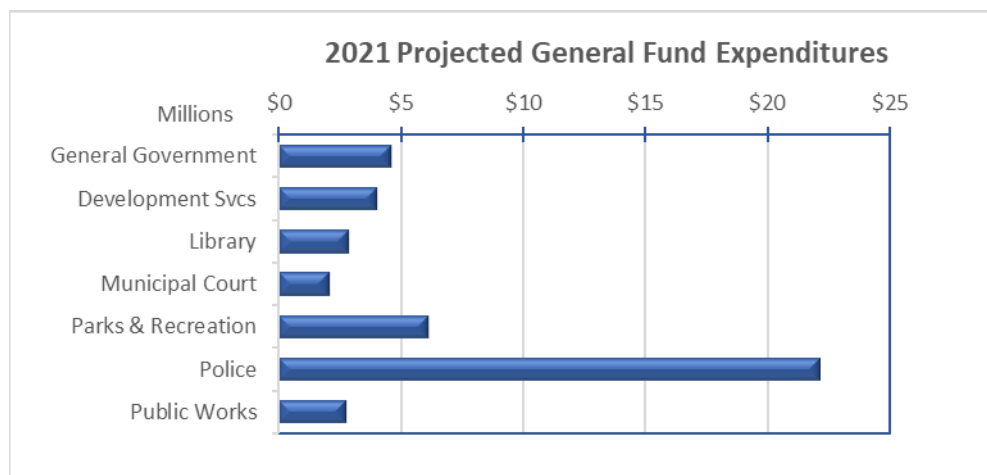
# City of Puyallup

## March 2021 Financial Summary

### General Fund Expenditures by Department (excluding transfers)

	<b>2021 BUD</b>	<b>2021 YTD</b>	<b>2021 EST</b>	<b>VARIANCE</b>	
City Council	225,120	26,749	211,400	13,720	6.1%
City Manager	834,400	169,290	785,800	48,600	5.8%
City Clerk	391,700	139,134	348,100	43,600	11.1%
Dev & Permitting Svcs	4,231,212	1,043,868	4,015,100	216,112	5.1%
Finance	758,710	187,112	680,600	78,110	10.3%
Human Resources	457,930	95,668	417,200	40,730	8.9%
Legal	1,274,060	345,562	1,271,200	2,860	0.2%
Library	2,966,940	612,108	2,869,300	97,640	3.3%
Municipal Court	2,129,210	543,709	2,096,600	32,610	1.5%
Non-Departmental	855,710	249,336	853,500	2,210	0.3%
Parks & Recreation	6,205,740	1,201,296	6,122,600	83,140	1.3%
Police	22,240,090	5,718,411	22,109,300	130,790	0.6%
Public Works	2,794,550	530,476	2,756,900	37,650	1.3%
<b>Total Expenditures</b>	<b>45,365,372</b>	<b>10,862,717</b>	<b>44,537,600</b>	<b>827,772</b>	<b>1.8%</b>

No major variances through March. Departments are authorized to spend up to their adopted budgets, without specific action needed to reduce spending. This may change, should revenue projections be negatively impacted at any point in the year.



General Government: City Council, City Clerk, City Manager, Finance, Human Resources, Legal, Non-Dept

# City of Puyallup

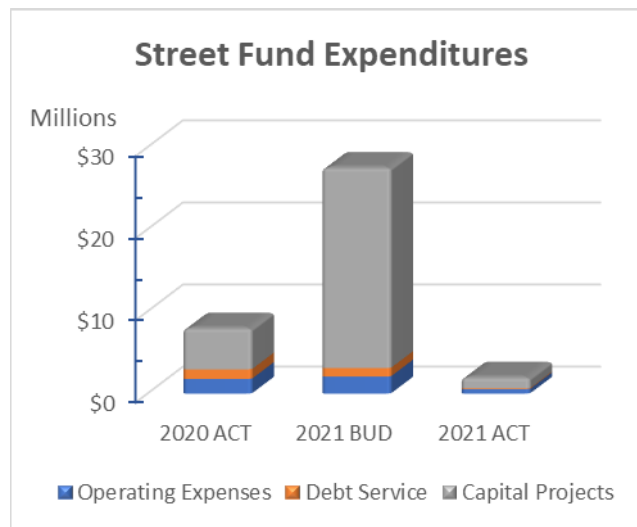
## March 2021 Financial Summary

### Street Fund at a Glance... (excluding intrafund transfers)

The Street Fund accounts for repairs and maintenance, debt service and construction of city streets. Grants and other non-city monies are aggressively pursued to help offset costs of eligible capital projects.

Street Fund			
	2020 ACT	2021 BUD	2021 ACT
<b>Beginning Balance</b>	8,915,411	10,196,346	10,196,346
Fuel Tax/Multimodal Funds	385,937	429,490	92,250
Traffic Impact Fees	662,116	1,200,000	327,150
Capital Project Grants	1,932,349	9,753,550	1,772,395
Other Revenues	413,163	652,560	3,906
Transfers In	5,831,629	6,953,718	-
<b>Total Revenues</b>	<b>9,225,195</b>	<b>18,989,318</b>	<b>2,195,701</b>
Operating Expenses	1,784,997	2,077,810	540,534
Debt Service	1,156,219	1,031,770	91,825
Capital Projects	5,003,043	24,393,595	1,328,057
Transfers Out	-	-	-
<b>Total Expenditures</b>	<b>7,944,260</b>	<b>27,503,175</b>	<b>1,960,416</b>
<b>Ending Balance</b>	<b>10,196,346</b>	<b>1,682,489</b>	<b>10,431,631</b>

Transfers In from GF Tier 1, Budget Stability, REET and LIFT grant.



# City of Puyallup

## March 2021 Financial Summary

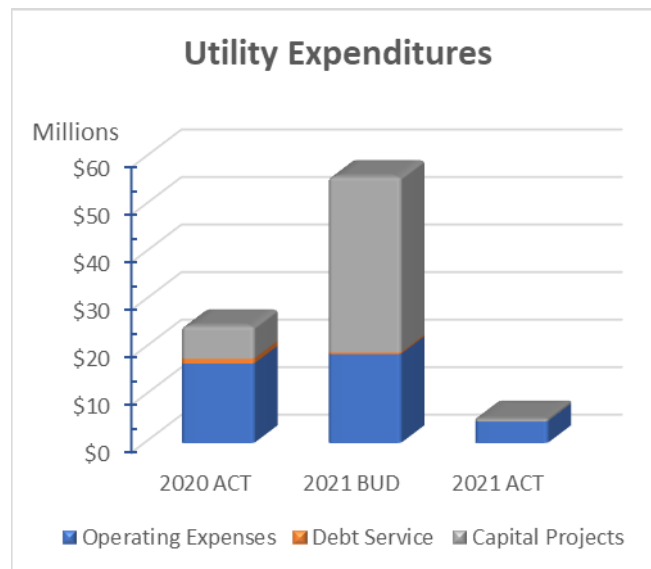
### Utilities at a Glance... (excluding transfers)

City utilities (sanitation, water, wastewater and stormwater) are funded with user and system development charges, which are expected to cover the operations, debt service and capital needs of the utility.

In response to the economic hardship on residents and businesses resulting from the state-wide response to COVID-19, the City has expanded the utility payment extension policy and waived late fees. Both are scheduled to be in effect until 60 days after the state of emergency is lifted. At that point, the regular payment extension and late fee policies will resume. As the months have gone by, delinquent account balances have increased substantially to nearly \$450,000 versus a pre-pandemic average of \$250,000. Pierce County has implemented a customer relief program and a City program is under consideration using ARPA monies. We are hopeful that these programs will provide sufficient aid to those of our customers needing assistance.

### Combined Utility Funds

	2020 ACT	2021 BUD	2021 ACT
<b>Beginning Balance</b>	25,214,816	27,825,233	27,825,233
User Fees	23,709,811	24,478,020	6,017,845
System Dev Charges	1,945,322	1,980,860	1,443,794
Other Revenues	338,916	294,200	72,369
Grants	1,257,782	5,749,732	89,593
<b>Total Revenues</b>	<b>27,251,831</b>	<b>32,502,812</b>	<b>7,623,601</b>
Operating Expenses	16,724,182	18,717,230	4,558,872
Debt Service	1,039,799	347,200	-
Capital Projects	6,877,434	36,962,665	662,192
<b>Total Expenditures</b>	<b>24,641,415</b>	<b>56,027,095</b>	<b>5,221,064</b>
<b>Ending Balance</b>	<b>27,825,233</b>	<b>4,300,950</b>	<b>30,227,770</b>



# City of Puyallup

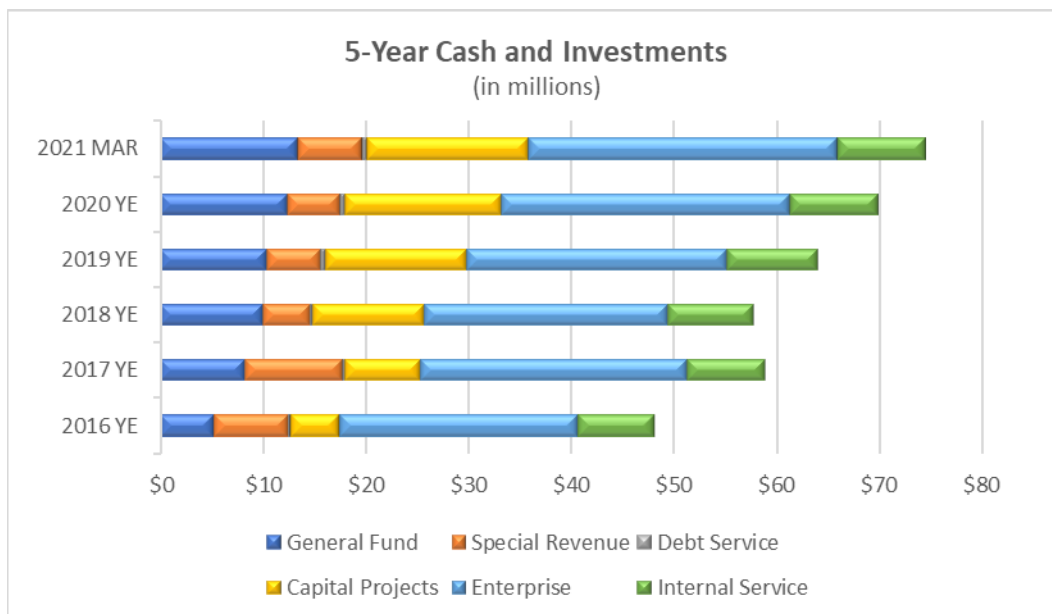
## March 2021 Financial Summary

### City-Wide Cash and Investments

	2016 YE	2017 YE	2018 YE	2019 YE	2020 YE	2021 MAR
General Fund	1,714,189	5,613,564	7,188,466	7,504,974	7,921,842	9,073,666
General Fund - Other	3,504,895	2,648,335	2,806,831	2,798,442	4,492,643	4,325,274
Special Revenue	7,245,450	9,455,865	4,562,016	5,261,402	5,119,889	6,209,794
Debt Service	282,095	288,292	305,283	517,046	505,658	505,660
Street Capital Projects	3,486,440	5,273,289	5,476,894	8,915,411	10,215,288	10,450,572
Parks Capital Projects	1,150,658	1,896,328	4,879,439	2,904,086	2,948,859	3,308,783
Facility Capital Projects	119,948	121,076	558,137	1,984,322	1,961,283	1,957,798
Enterprise - Utilities	23,046,430	25,887,173	23,569,469	25,214,816	28,059,567	30,047,441
Enterprise - Pavilion	101,306	87,234	97,165	95,158	90,012	86,219
Internal Service	7,545,047	7,662,713	8,350,700	8,885,049	8,597,444	8,533,915
<b>Total</b>	<b>48,196,459</b>	<b>58,933,870</b>	<b>57,794,399</b>	<b>64,080,707</b>	<b>69,912,485</b>	<b>74,499,122</b>

**General Fund:** Comparing 2016 and 2020 ending cash, the balance has grown by \$6.2 million. This is intentional growth to ensure adequate reserves for cash flow purposes and in case of an economic downturn.

**All Other Funds:** The cash balances for all other funds combined have grown by \$15.5 million since 2016, largely due to a significant increase in funding available for capital projects.



# City of Puyallup

## March 2021 Financial Summary

Summary by Fund (excluding transfers)						
	Revenues			Expenditures		
	Budget	YTD MAR	Balance	Budget	YTD MAR	Balance
<b>General</b>						
General Fund	49,644,490	10,919,526	38,724,964	45,365,372	10,862,717	34,502,655
Budget Stability Reserves	3,240	666	2,574	63,256	-	63,256
Radio Replacement	2,100	137	1,963	63,000	-	63,000
Donations to Puyallup	9,120	-	9,120	35,000	-	35,000
LEOFF 1 Retiree Benefits	4,330	362	3,968	557,840	114,612	443,228
Firemen's Pension	66,650	375	66,275	172,000	48,536	123,464
<b>Total General Fund</b>	<b>49,729,930</b>	<b>10,921,066</b>	<b>38,808,864</b>	<b>46,256,468</b>	<b>11,025,865</b>	<b>35,230,603</b>
<b>Special Revenue</b>						
Seizure and Forfeiture	50,550	43,377	7,173	65,960	11,342	54,618
DUI Cost Recovery	-	30,036	(30,036)	-	36,583	(36,583)
Affordable Housing Sales Tax	-	54,761	(54,761)	-	-	-
Motel Tax	1,377,120	194,326	1,182,794	755,900	47,417	708,483
Trial Court Improvement	21,750	5,383	16,367	-	-	-
Lift Grant	1,011,000	959	1,010,041	-	-	-
Real Estate Excise Tax	2,011,000	642,132	1,368,868	-	-	-
<b>Total Special Revenue Funds</b>	<b>4,471,420</b>	<b>970,974</b>	<b>3,500,446</b>	<b>821,860</b>	<b>95,342</b>	<b>726,518</b>
<b>Debt Service</b>						
GO Bonds	-	-	-	3,389,950	91,825	3,298,125
PWTF & HIA Loans	-	-	-	332,120	-	332,120
<b>Total Debt Service Funds</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,722,070</b>	<b>91,825</b>	<b>3,630,245</b>
<b>Capital Projects</b>						
Streets	12,035,600	2,195,701	9,839,899	26,471,405	1,868,591	24,602,814
Parks	741,260	464,791	276,469	2,728,578	104,867	2,623,711
Facility	9,170	701	8,469	984,217	4,186	980,031
<b>Total Capital Projects Funds</b>	<b>12,786,030</b>	<b>2,661,193</b>	<b>10,124,837</b>	<b>30,184,200</b>	<b>1,977,644</b>	<b>28,206,556</b>
<b>Enterprise</b>						
Sanitation Utility	450,330	115,348	334,982	227,260	22,115	205,145
Water Utility	7,385,000	1,778,328	5,606,672	10,107,866	1,402,167	8,705,699
Sewer Utility	12,944,360	3,570,440	9,373,920	27,254,839	2,299,521	24,955,318
Storm & Surface Water Utility	11,723,122	2,159,485	9,563,637	18,437,130	1,497,262	16,939,868
Pavilion	289,250	28,114	261,136	355,040	37,694	317,346
<b>Total Enterprise Funds</b>	<b>32,792,062</b>	<b>7,651,715</b>	<b>25,140,347</b>	<b>56,382,135</b>	<b>5,258,759</b>	<b>51,123,376</b>
<b>Internal Service</b>						
Equipment Rental	2,390,790	529,648	1,861,142	2,569,940	607,308	1,962,632
Insurance	2,353,500	1,870,054	483,446	2,359,838	1,714,316	645,522
IT & Communications	3,838,160	988,730	2,849,430	4,945,695	793,737	4,151,958
Health Insurance	8,354,550	2,102,383	6,252,167	8,532,160	2,376,383	6,155,777
Facility Maintenance	2,443,290	545,564	1,897,726	2,421,350	540,904	1,880,446
<b>Total Internal Service Funds</b>	<b>19,380,290</b>	<b>6,036,379</b>	<b>13,343,911</b>	<b>20,828,983</b>	<b>6,032,648</b>	<b>14,796,335</b>
<b>Grand Total</b>	<b>119,159,732</b>	<b>28,241,327</b>	<b>90,918,405</b>	<b>158,195,716</b>	<b>24,482,083</b>	<b>133,713,633</b>